



**Public selection for admission to the Two-Year Master's
Degree in**

INNOVATION MANAGEMENT (MAIN)

Academic year 2018/19

***(English
translation)***

**The only binding version is the
Italian one.**

Deadlines:

- a) **20 February 2018, 12.00 (GMT+1)** for non-EU citizens living abroad, EU-citizens and non-EU citizens permanent living in Italy;
- b) **12 June 2018, 12.00 (GMT+1)** for EU-citizens and non-EU citizens currently living in Italy;

Online application: <http://www.unitn.it/en/apply/master>



Art. 1 Public Selection

1. The University of Trento announces a public selection based on qualifications and (if appropriate) interview, in order to select students for admission to the first year of the Master's Degree Programme in Innovation Management (MAIN) for the academic year 2018/2019. The MAIN is jointly offered by the Department of Economics and Management of the University of Trento and the Scuola Superiore Sant'Anna of Pisa. Entry is restricted to **30 places**. This figure includes **25 places** reserved for non-EU citizens living abroad and **3 places** for students of Istituti Superiori a Statuto Speciale. Any places remaining after the first round of selection will be available for EU citizens and non-EU citizens currently living in Italy.
2. The official language of the course is English.

Art. 2 Admission Requirements

1. Applications are accepted to the selection process from:
 - a) Citizens of non-EU countries living abroad
 - b) EU citizens
 - c) Non-EU citizens currently living in Italy

Who satisfy the following requirements:

- i) a bachelor's or higher degree awarded in Italy or other qualification recognised as equivalent awarded abroad. Undergraduate candidates are also accepted providing that they will obtain their bachelor's degree:
 - **before 31 July 2018** for non-EU citizens living abroad;
 - **before 31 October 2018** for EU-citizens and non-EU citizens currently living in Italy;
- ii) good knowledge of the English language, at least B2 level of the Common European Framework of Reference for Languages attested as follows:
 - International Certifications from among the following: IELTS, TOEFL, Cambridge or similar;
 - GMAT Test with a minimum score of 580;
 - Other certificates testifying the applicant has the required level;
 - English as mothertongue;

The certificate is not required for applicants who awarded a degree (Bachelor's or Master's) obtained after a course entirely taught in English. The Admissions Committee may require an interview in order to verify the English level of the applicants.

Art. 3 Application procedures and deadlines

1. Candidates seeking admission to the selection process must complete the online application form at <http://www.unitn.it/en/apply/master> according to the following procedures.
2. Submission of applications is divided into two sessions, according to the following deadlines:



- a) between **20 November 2017** and **20 February 2018** for all students (non-EU citizens living abroad, EU citizens, non-EU citizens currently living in Italy);
 - b) **between 20 March 2018 and 12 June 2018** EU-citizens and non-EU citizens currently living in Italy.
3. Applicants who are going to take part in the selection within special Agreements, may apply to the Master according to different deadlines and procedures settled in the Agreements.
 4. Technical problems in filling out the online application must be immediately communicated by email to main@unitn.it. Applications submitted after the application deadline and/or in different ways will not be accepted.
 5. To complete the online application correctly, candidates must upload the following documents:
 - a. a copy of passport (only pages relating to personal information) or identity card;
 - b. copy of bachelor's degree certificate or registration certificate attesting the expected graduation date¹;
 - c. transcript of records including the list of exams and marks, Grade Point Average. The documents must be in Italian or English;
 - d. CV in English;
 - e. Proof of English proficiency (see Art. 2);
 - f. GMAT/GRE (not compulsory);
 - g. two referees contacts. Reference letters must be sent via email directly to the Master Manager (main@unitn.it) by the referee(s) selected by the applicant. The applicant has to verify if the referees have sent the reference letter via email to the Master Manager by the deadline. Reference letters should not be uploaded to the online application form: they must be sent from the referees' institutional email address (reference letters sent by personal email address will not be considered within the application deadline. Other solutions can be accepted upon agreement.
 - h. statement of purpose - brief personal statement in English in which the candidate supports her/his application (max. 3000 characters, spaces included).

Candidates are required to pay an application fee of €15,00 using one of the methods requested during the online application process within the given deadline for applications (**20 February, 2018** for the first call, **12 June, 2018** for the second call). Failing to pay the application fee within the given deadline will automatically lead to the exclusion of the applicant.

Art. 4 Selection and ranking

1. The Admissions Committee is made up of three members and ensures that the selection procedures are correctly observed. The Committee may choose to meet via video conference.

¹ Italian students or students enrolled in an Italian University may submit a self-declaration according to DPR 445/2000.

2. The Admissions Committee will evaluate whether candidates fulfil the entry requirements set out in the regulations.
3. The evaluation is carried out by allocating points (up to 100) in accordance with the following criteria:

a. Curriculum studiorum and Curriculum Vitae	Up to 25 points
b. International Certifications	Up to 40 points
i. English language proficiency: IELTS; TOEFL; Cambridge or similar	
ii. GMAT/GRE	
c. Statement of purpose, reference letters, overall evaluation	Up to 35 points

4. Applicants awarded a score of **50/100 or more** will be considered suitable.
5. Applicants receiving a score lower than 150 in the "section c" will not be admitted.
6. Applicants who do not submit a valid language certificate by the deadline, will be entitled with a theoretical score of 60% in the section English language. If the application score will be at least 500, applicants may be called for an interview in order to verify the English proficiency. If the language proficiency will be confirmed, the score for this section will be awarded.
7. In the event that two or more applicants obtain the same score in the ranking list, preference will be given to the youngest.
8. On completing the evaluation process, the Admissions Committee will publish the short list at the following link: <http://international.unitn.it/mim>.

Art. 5 Admission and enrolment

1. Admitted candidates will be asked to pay an Enrollment confirmation fee of €100,00 (*one hundred Euro*) within 7 days from the publication of the shortlist to confirm their acceptance of the place. This payment will not be reimbursed in case of renounce to the enrollment.
2. Successful candidates who fail to complete the steps set out in the point above shall be considered as having renounced their place. Candidates who intend to renounce their place for whatever reason are required to notify the Committee as soon as possible, by e-mail to main@unitn.it.
3. Should any places become available, the Committee reserves the right to invite other suitable candidates from the ranked list to enroll on the Master's degree up to the number of places available.

- Non-EU citizens living abroad who apply and pay the Enrollment confirmation fee must pre-enroll between end of April and end of June 2018 at the Italian diplomatic office in their own country, before the dates set by regulations concerning admission of foreign students to university courses posted at <http://www.studiare-in-italia.it/studentistranieri/>. Pre-enrolment is compulsory in order to obtain a visa. All candidates are advised to read the procedures that must be followed at: <http://international.unitn.it/incoming/two-year-master-english-non-eu-outside-italy>.
- Information about the enrollment will be available on the Master website.

Art. 6 Tuition fees non-EU citizens living abroad

- The maximum tuition fees for non-EU citizens living abroad is €10.000 per academic year. Further details are available at: <http://international.unitn.it/incoming/tuition-fees>.
- The amount of tuition fees for admitted students can be reduced on the basis of the application score as follows:

Tuition Fees Amount	Application score
Tuition waiver	Application score between 90/100 and 100/100
€ 1.000	Application score between 70/100 and 89,9/100
€ 3.000	Application score between 60/100 and 69,9/100
€ 6.500	Application score between 50/100 and 59,9/100

- Top scored candidates will be entitled to receive a scholarship from the University of Trento according to the availability of scholarships. Entitled students will be informed by the Master Manager when the acceptance to the Master will be notified. Students who benefit from the scholarship are waived from tuition fees. Students who turn out to be in the "fee waiver" bracket are not necessarily entitled to receive a scholarship from the University of Trento.

Art. 7 Tuition Fees for EU-citizens and non-EU citizens currently living in Italy

- The amount of tuition fees for admitted students is available at the following link <http://web.unitn.it/futuro-studente/iscrizioni/tasse>. The amount can be partially or totally reduced according to the economic situation of the student's family (ISEE).

Art. 8 Transfer from another Master Degree/University

- Students attending other Master Degree Programs can ask to be transferred to the Master in Innovation Management only in case of positive evaluation by the Admissions Committee after passing the selection. Students can be admitted to the first year only.

Art. 9 Further Information and data protection

- Information concerning ministerial pre-enrolment procedures and academic documentation required for non-EU citizens resident abroad is available at: <http://international.unitn.it/incoming/two-year-master-english-non-eu-outside-italy>.



2. Information concerning the study documentation required for EU citizens with degrees awarded in EU countries other than Italy is available at:
<http://international.unitn.it/incoming/two-year-master-english-eu-citizens>
3. Information concerning ministerial pre-enrolment procedures and study documentation required for non- EU citizens included under article 26 Act No. 189/2002 are available at:
<http://international.unitn.it/incoming/two-year-master-english-non-eu-in-italy>
4. Information about the cost of living in Trento is available at:
<http://international.unitn.it/incoming/cost-of-living>
5. The personal data provided (in paper or electronic form) by the applicants will be treated in accordance with current legislation (Italian Law 30 196/2003).